



# THE FALCON EXPRESS



Volume 9: *March 2011*

**Anniversary Dates:**

**March**

Joe Ashkin-29 yrs.  
 Angelia Williams-7 yrs.  
 Michelle Greenlee - 1 yr

**April**

Eric Robertson-11 yrs.  
 Sherry Miki - 1 yr

**May**

Mark Otterson-15 yrs.  
 Jane Golden-12 yrs.  
 Roxanne Villafuerte - 1 yr  
 Sedat Onel - 1 yr  
 Oliver Pascual - 1 yr

**June**

Mervin Sicat-3 yrs.



**FXT Welcomes Our New Team Member:**

Charline Touchard-Marketing Assistant

**FXT Welcomes Back:**

Kalai May-Data Entry



First Day of Spring: March 20th

First Day of Summer: June 21st

**Driver Discount**



Use account # 16MC037 to get a discounted rate on vehicle rentals. Rates start at \$37.49 daily w/ 200 free miles per day & \$.15 each additional mile.

Call 1-800-Rent-A-Car for your nearest location.

**2011 Mileage Rate**

The Internal Revenue Service issued the 2011 standard mileage rates. As of Jan. 1, 2011, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) is 51 cents per mile for business miles driven, 19 cents per mile driven for medical or moving purposes and 14 cents per mile driven in service of charitable organizations.

**Prep Your Car For Spring**

- Remove your winter tires / rotate all season radials
- Wiper Blade Check
- Check Brakes
- Clean the Underbody
- Interior clean up
- Apply a Protectant
- Change Oil
- Check all fluids and make sure they're topped off
- Wash your car

**Falcon Pride**

Get them now before they're all gone...Human Resources still has Falcon Express Polos and Fleece Jackets available for purchase. Polos are \$10 and Fleecees are \$21.



**FALCON EXPRESS TURNS 30!**

30 years...WOW!

From a small 2 person operation utilizing pagers, two-way radios and pay phones to the 47 employee, 250+ driver fully equipped operation it is today the road has been a long and winding one. Our growth has been entirely organic and homegrown and some of our customers have been with us for decades. We truly value each and every one as they are the reason we are still here! Although ownership changed hands a few years back it is still in the same family and we are proud to have not been gobled up by some of the larger national operations and to have maintained our way of life throughout both prosperous and challenging economic times.

Thank you to all who have made our extended run possible!



**Did you know Falcon offers Routed Service?**

Routed focuses on the needs of customers who have regular, daily pick-up and delivery requirements. Your scheduled pick-ups and deliveries are routed optimally to provide customized daily manifests, detailed performance reports and computerized tracking and communications.

**Tax Season**

**Filing Deadline** - Due to the celebration of Emancipation Day by Washington DC on April 15, 2011, personal income tax returns are due by April 18, 2011.

**Delivery Confirmation Email Notifications**

Falcon customers can be set up to use our online order entry and tracking system for real time information including the option of having an email sent for package delivery times and signatures. If your company does not have a username and password, please call 240-264-1227 or email us at [marketing@fxtran.com](mailto:marketing@fxtran.com) to get set up!

**Free Smart Phone Application**



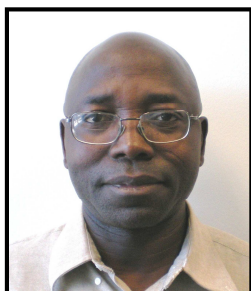
<http://www.amazegps.com>

Iphone, Java, Blackberry, Android, and Windows Mobile users... amAze is a free reliable and affordable GPS navigation service on a mobile phone. Features include: Navigation and Routing, Facebook & Location Sharing, Search and Find, Maps, Speed and Red Light Camera alerts, Weather, Multi-Language Support, and Coming Soon-Traffic!



Find us on Facebook!

## Driver Spotlight # 3871 Robert Mensah



Robert is a valuable asset to the Falcon Express team. His positive attitude and work ethic is unparalleled! He delivers his packages in timely manner and always with a smile. We all enjoy working with Robert and thank him for his dedication to his work.

Good job Robert!