



THE FALCON EXPRESS



All of us here at Falcon Express wish our staff, drivers & customers a safe, happy, & healthy holiday season!

Volume 2: November '08

Anniversary Dates:

November

Lahar Davis-4 yrs.
Maurice Drakeford-2 yrs.
Lori Duane-1 yr.

January

Michael Nalls-24 yrs.
Ron Brown-1 yr.
Tiffany Herring-1 yr.
Andre Tiwari- 2 yrs.

February

Kim Palmer-4 yrs.
Scott Oakley-7 yrs.
Lisa Dulaney-1 yr.

Congratulations!

Kim Palmer, she has been promoted from Sales & Marketing Coordinator to Senior Account Manager.

Samir Abukhdeir, he has been promoted from Manager Trainee to PNC Portfolio Manager.

Holiday Schedule

Falcon Express will be open for same day deliveries on:

Thanksgiving

Thursday, Nov. 27th

Merry Christmas

Thursday, Dec. 25th

HAPPY NEW YEAR

Thursday, Jan. 1st

Falcon Express Acquires Northern VA Overnight Delivery Service...

Falcon Express has acquired the accounts of Overnight Express of VA and began servicing them August 1, 2008. Falcon Overnight now offers Overnight Express customers; more attractive pricing, a far larger delivery area, 24-7 customer service, and real time proof of deliveries. They also have the opportunity to utilize our Same Day service. We look forward to a long and mutually beneficial business relationship with Overnight Express Customers.

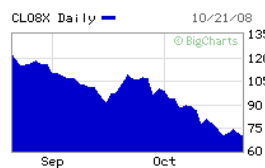
Use Falcon Express for Sending Holiday Gifts...

Falcon's distributions have grown rapidly in 2008, keep us in mind for Corporate Holidays Gifts! Utilize our overnight delivery service for as little as \$3.50.

Falcon Overnight raises rates much less often than the "Big Guys"...

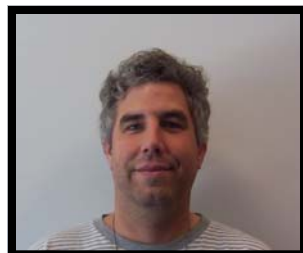
Back on April 1, 2008; Falcon Express raised our rates for the first time this century. In the upcoming year, we plan to continue to provide a cost effective alternative to the larger providers. On Oct. 17, 2008: UPS announced rates will rise an average of 5.9 percent starting Jan. 5 on ground packages and 4.9 percent on air express shipments. (Rates went up at the beginning of 2008 by an average of 4.9 percent.) FedEx, announced rates will increase an average of 6.9 percent. (Belgium-based DHL has yet to release new rates.) Their rates are separate from fuel surcharges that are adjusted every month and a half based on diesel and jet fuel prices.

Oil Prices Decline...



Driver Spotlight, # 3961

John Polansky



John has been with us for 3 years and consistently helps us when needed. He has a great personality and cares about the job he performs. His constant attention to detail in performance of his routes makes him a strong asset of FXT.

Kudos to John, keep up the good work!

Falcon's Employee shines within the Northern VA business community...

The Greater Reston Chamber of Commerce has created business opportunity along the Dulles Business Corridor for over 25 Years. GRCC boasts a professional staff, dedicated volunteer members, an involved Board of Directors and alliances with major corporate, non-profit and media enterprises. The GRCC announced their incoming board of directors, one of Falcon's own was named-Congrats to **Linda Drake**. Also, four Awards for Chamber Excellence (ACE) were granted in recognition of the achievements of Chamber members during the past year. Linda was awarded: **Committee Chair of the Year**. Her involvement brings constant awareness to Falcon Express & the Government Contracting Committee.

Upcoming Tradeshows

*Virginia NRG Summit on Friday, November 14, 2008 at the Bechtel Conference Center in Reston, Virginia. This mega-networking event will be held from 8:30 AM - NOON, and will feature businesses throughout Northern Virginia.

*Maryland Association of Certified Public Accountants, Don Farmer's Tax Update 2009 on Friday, December 12, 2008 at Martin's West in Baltimore, MD.