



# THE FALCON EXPRESS



Volume 5: *November '09*

*FXT wishes our staff, drivers & customers a safe & happy holiday season!*

### Anniversary Dates:

#### **November**

Lahar Davis-5 yrs  
Maurice Drakeford-3 yrs  
Lori Duane-2 yrs

#### **January**

Michael Nalls-25 yrs  
Frank Callahan-14 yrs  
Ron Brown-2 yrs

Tiffany Herring-2 yrs  
Loretta Clenney-1 yr

#### **February**

Tom Turner-13 yrs  
Scott Oakley-8 yrs  
Kim (Palmer) Lawler-6 yrs  
Youlanda Clark-1 yr

### New FXT Team



#### Members:

Kashmiere Samuel-Data Entry  
Rashad Gamble-Sorter

### Daylight Savings Ends

11/1/09

### First Day of Winter

Winter Solstice-shortest day of the year: 12/21/09

## **Holiday Schedule**

Falcon Express will not have overnight deliveries on these days, but will be open for same day deliveries:

### Thanksgiving:

Thursday, Nov. 26th

### Christmas:

Friday, Dec. 25th

### New Years Day:

Friday, Jan. 1st



**Our Senior Vice President has been with Falcon Express for 25 years, Congrats Michael Nalls!**



Michael Nalls has been with Falcon almost since the beginning, when he's not busy here, he is spending time with his wife & three children. At FXT, he has been involved in every aspect of the Operations Department from driver, dispatcher, rush manager, general manager and has proven excellent leadership & knowledge which earned him his current title of Senior Vice President. His dedication and drive provide a great example for his staff members in this fast paced ever changing logistics/courier world. Thanks for continued support throughout the years!

### **Customer Surveys**

If you didn't get a chance to complete our annual survey, but would like to participate; please email us to obtain a copy. [marketing@fxtran.com](mailto:marketing@fxtran.com)

### **Falcon Overnight Not Following Yearly Price Increase Trend**

On September 17, 2009; FedEx posted their 2010 Express Rate Preview. FedEx package and freight rates will increase an average of 5.9% for U.S. and U.S. export services. Two-weeks after the annual rate increase goes into effect there will be some new charges coming into play. An additional Delivery Area Surcharge to select remote zip codes for residential shipments, as well as, some new Minimum Billable Weight charges on select FedEx provided packaging.

### **FXT Helps Staff & Drivers with Staying Healthy**

*Remember to cover your mouth & nose; wash hands with soap, and seek medical assistance if you experience flu like symptoms.* In an effort to promote good health and well being this fall and winter, FXT will refund \$10 to every employee and contractor that gets a flu shot. If you decide to get to get both the regular and the H<sub>1</sub>N<sub>1</sub> flu shots, we will refund \$15. In addition alcohol-based hand sanitizer was distributed to drivers and dispensers were placed around the building. Drivers can also obtain Free Prescription Discount Cards. Please see HR for additional details on FXT's efforts to keep our staff & contractors healthy!

### **Winter Driving Tips: How to keep control in slippery conditions by Consumer Reports**

- \*Pick the right tires
- \*Clear off the snow and ice before driving
- \*Accelerate slowly to reduce wheel spin
- \*Reduce your speed and drive smoothly
- \*Allow longer braking distances
- \*Don't lock your wheels when braking
- \*Perform one action at a time when accelerating, braking and turning
- \*Avoid sudden actions
- \*Be ready to correct for a slide
- \*Don't let four or all wheel drive give you a false sense of security
- \*Be extra ware of other motorists

### **Sending Holiday Gifts?**

Utilize Falcon Overnight for your Corporate Gift distributions. Overnight packages as low as \$3.50!

### **Web Order Entry & Tracking**

Take advantage of these features:

- Real Time POD Tracking
- Print Shipping Labels
- Run Reports
- Email Notifications

Call: 240-264-1227 or Email: [sales@fxtran.com](mailto:sales@fxtran.com) to get set up.



## **Driver Spotlight:**

**# 4309**

# **Lewis Fraction**

For the past 2 years, Lewis has been a contractor that FXT can count on. He can be seen making deliveries for all of Falcon's delivery divisions. Lewis has proven to be an asset to FXT by his willingness to execute timely deliveries with a positive attitude. He displays signs of dedication often and we are now proud to have his wife on board as a sub-contractor. Lewis's objective is to always complete his routes & never leave Falcon in a compromising position. We are proud to have Lewis as part of the FXT team!

**Ever in need of a tow truck or roadside assistance?**  
*Discounted Rates for Falcon Drivers!*

**Towing Pros** in Washington, DC has been providing DC, Maryland, and Northern Virginia with reliable and timely towing services, roadside assistance, and repossession service for the past 15 years. Our drivers are friendly and experienced, our rates are very reasonable, and we respond to your call within 30 minutes.

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