



# THE FALCON EXPRESS



**JULY 7th, FALCON EXPRESS TURNS 27 YEARS OLD!**

Volume 1, Issue 1

July '08

**Congratulations & Thanks to Ron Dixon, Warehouse Manager for being part of the FXT team for 20 years!**

**We have a new CSR Robyn Jones, she joins the team with a background in transportation.**

**Congratulations to Michael Toms, he has been promoted to Outbound Service Assistant.**

**Create a username & password with our sales department today.**

[sales@fxtran.com](mailto:sales@fxtran.com)

240-264-3223

This will allow you to:

- Track Packages Online
- Print Shipping Labels
- Run Reports
- Get Email Notifications



***Friday, July 4th  
Falcon will be open for  
same day deliveries.***

## ***IRS is adjusting the standard mileage rates ...***

The Internal Revenue Service, citing the drain that high gas prices are having on people's finances, said Monday it is raising the automobile mileage rate that businesses and others can claim. The tax agency said the optional standard rate to calculate deductible operating costs for business vehicles will rise from 50.5 cents a mile to 58.5 cents for the final six months of 2008. That rate also applies to businesses and others entitled to depreciation allowances that operate automobiles for charitable, medical or moving purposes. "Rising gas prices are having a major impact on individual Americans," said IRS Commissioner Doug Shulman. "Given the increase in prices, the IRS is adjusting the standard mileage rates to better reflect the real cost of operating an automobile."

## ***Falcon Express receives an "In The News" article in the nationally published Messenger Courier World Magazine.***

The article describes Falcon Express as the "leading provider of overnight delivery services in the Greater Washington DC and Baltimore Metropolitan areas." The article announces our first pricing increase in 7 years, still keeping our prices the cheapest in the area. "FXT has been in business since 1981. They count amongst their valued customers many local, regional, and national banks, payroll companies, law firms, pharmaceutical companies, and the like. In addition to the Overnight division, FXT offers Same Day, Rush and Routed services utilizing their vast fleet of vehicles ranging in size from bicycles to trucks, as well as Warehousing Services. FXT's commitment to personalized service is evidenced by the longevity of many of their customers for many years."

April 15th, 2008. We announced the launch of our new website design...

[www.fxtran.com](http://www.fxtran.com)



## Upcoming Tradeshow Events:

Maryland NRG Summit on Friday, September 12, 2008 at Hilton Columbia in Columbia, Maryland. This mega-networking event will be held from 8:30 AM - NOON, and will feature hundreds of businesses.

Virginia NRG Summit on Friday, November 14, 2008 at the Bechtel Conference Center in Reston, Virginia. This mega-networking event will be held from 8:30 AM - NOON, and will feature businesses throughout Northern Virginia.

## Driver Spotlight, # 4356

### **Donald Ricks**



Donald Ricks has only been with Falcon Express for a short period of time, but has already made an impact. Since April, we have been impressed with Donald's dedication to providing our customers with timely, professional deliveries. He has been available during all hours and has adjusted his

schedule to fit our operational needs. We can always depend on Donald's professionalism with both our internal staff as well as our customer base. Kudos to Donald, we are proud to have you on our team!

